



COMPANY OVERVIEW L# 130
Mfg - Sheet Metal & Fabrication Company
 Offered Exclusively By:
Cascade Business Brokers LLC, Portland, Oregon

SUMMARY:

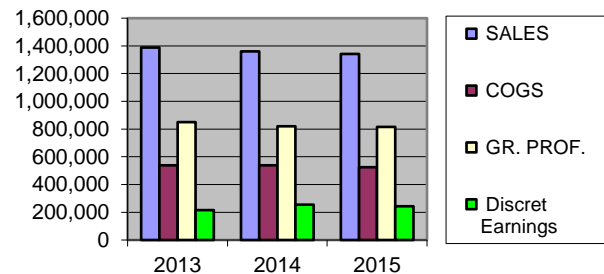
Special Note: This firm must be moved to a new location following the sale.

One of the oldest firms in the state, this excellent company started in 1901 doing sheet metal & fabrication work with a focus on gutter systems, heating and ventilation systems, and roof patching. Over the many years, the firm has had as many as 75 employees, and has been a part of the many changes in the industry. As more modern and capable machinery evolved, the firm reduced staffing and at the same time expanded its products and capabilities to include large tillers, and commercial duty parts for Oregon's saw mills and oil-fired furnaces. With current machinery (brake presses, shears, CNC Laser, CNC turret punch, and more) the firm remains well-known as a go-to custom metal fabrication shop. Now with fewer than 10 employees, the company continues to serve many long term customers up and down the West coast, and maintains an excellent reputation for accuracy, reasonable pricing, and quick turnaround on projects. The company has been consistently profitable over the years under current family ownership. Specialized products include anodized aluminum break shapes, cabinets, tanks, machine guards, brackets, hollow door frames & components, CAD design, and work on prototypes. No client of the firm generates more than 10% of company revenue.

FINANCIAL PICTURE:

As of 1 Mar 2016

	2013	2014	2015
SALES	1,388,603	1,360,676	1,341,488
COGS	538,396	539,777	524,910
GR. PROF.	850,207	820,899	816,578
TAXABLE INC.	23,404	28,646	16,924
Adjustments	192,440	225,284	226,165
Discret Earnings	215,844	253,930	243,089



HIGHLIGHTS:

- Long Established & Profitable Firm
- Great Reputation - Cust. Service / Quality Work
- Specialized Products for Many Repeat Cust.
- Broad Scope of Work & Severable Cost Centers
- Experienced & Well Trained Staff
- Opportunity With More Expansive Marketing

CONTACT:

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PRICE & TERMS:

For the Business, Business Name, Equipment, Fixtures,
 Goodwill, Customer Lists, And Inventory Remaining at Closing;
 Price: \$460,000 Plus the Value of Inventory at Closing (est. \$35,000); Total \$495,000.
 Sellers Prefer Cash-Out, But Will Negotiate With a Qualified Purchaser
 With a Substantial Down Payment.

Special Notice - The above information has been provided by the Owners of the Company. While Cascade Business Brokers LLC has no reason to doubt its accuracy, we have not verified it, nor do we guarantee it.