



COMPANY OVERVIEW L# 131
Contract Mfg - Wiring & Cable Assemblies,
Electro-Mechanical Components
Cascade Business Brokers LLC, Portland, Oregon

SUMMARY:

- Located in an established industrial area within Portland Metro, this excellent company has been operating for almost 50 years; current ownership acquired the business in 2008 and improved operations dramatically. The company operates as a subcontractor for several larger companies in the NW, and specializes in contract manufacturing of wiring & cable assemblies, electro-mechanical components for larger devices, and custom molded plastic parts. End users of company products are located worldwide, and include sectors related to aviation, military, high tech, general industry, medical, and consumer products. Company customers are extremely loyal - a result of the firm's consistent flexibility, responsiveness, and high-quality work delivered in a timely manner.

- Since much of the company's work is unique and specialized, the firm maintains its compliance with key manufacturing standards, i.e., ISO 9001, ITAR, and IPC WHMA 620. Staff is experienced and well trained, and often coordinates with customer engineering staffs to help design, test, develop prototypes, and plan production quantities. Key business and production metrics are utilized, and staff practices high production efficiencies and stringent quality control throughout the manufacturing process.

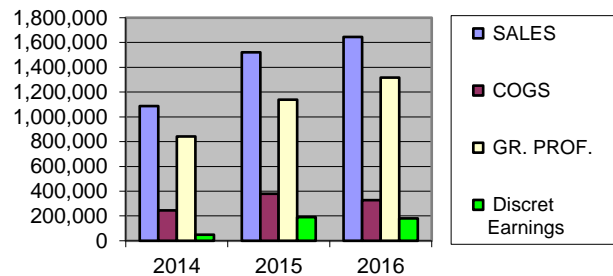
- Presently, the company operates from a leased building covering roughly 11,000 SF, and includes ample office space and parking. The building and grounds are clean and well maintained. All utilities are in good working order. Current lease rates are very reasonable for the area. There is an extensive list of equipment with the business, all of which is well maintained and in good working order. The financial picture for 2017 is proving to be consistent with 2016. Ownership strongly believes that the firm stands poised to benefit from the current resurgence in American manufacturing.

FINANCIAL PICTURE:

As of 31 Dec 2016

	2014	2015	2016
SALES	1,086,176	1,520,030	1,645,890
COGS	244,301	380,430	328,822
GR. PROF.	841,875	1,139,600	1,317,068
ORD BIZ INC.	(24,336)	47,472	52,215
Adjustments	72,151	142,207	128,951
Discret Earnings	47,815	189,679	181,166

Note: 2017 Financials Consistent with 2016



HIGHLIGHTS:

- Long Established Firm Within the Community
- Facility & Equipment With High Capacity
- Great Reputation for High Quality Work
- Broad Range of Customers & Cost Centers
- Experienced & Well Trained Staff
- Specialized Certifications in Place

CONTACT:

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PRICE & TERMS:

For the Business, Business Name, Equipment, Fixtures, Goodwill, & Customer Lists,
 \$425,000 Plus Inventory Remaining at Closing (est. @ \$100,000); Total Price \$525,000

Ownership Seeks Offers from Experienced & Qualified Operators

Special Notice - The above information has been provided by the Owners of the Company. While Cascade Business Brokers LLC has no reason to doubt its accuracy, we have not verified it, nor do we guarantee it.